

**MINUTES OF SPECIAL JOINT MEETING OF THE  
GOVERNING BODY OF THE CITY OF LAMPASAS, TEXAS WITH LAMPASAS ECONOMIC  
DEVELOPMENT CORPORATION BOARD  
OF THE CITY OF LAMPASAS, TEXAS  
WEDNESDAY, MARCH 20, 2019  
CITY COUNCIL CHAMBERS  
405 SOUTH MAIN STREET  
5:30 P.M.**

The City Council of the City of Lampasas met in special session on the above date with Mayor Misti Talbert presiding.

Council Members present:

T.J. Monroe, Mayor Pro Tem  
Chuck Williamson  
Cathy Kuehne  
Robert McCauley

Council Members absent:

Michael White  
Delana Toups

City Staff Present:

Finley deGraffenried, City Manager  
Gary Cox, Assistant City Manager  
Christina Marez, City Secretary  
Mandy Walsh, Economic Development Director

**SPECIAL SESSION**

I. Call to Order and convene into Joint Session

Mayor Talbert called the special session to order at 5:30 p.m. and immediately convened into Joint Session.

**JOINT SESSION**

II. Discussion and possible action regarding presentation by Foresite Group, Inc. related to technology infrastructure design, assessment and inventory.

LEDC Members that were present: Charlie Pratus, III, Neal Leavell, Steve Hudson, TJ Monroe, Misti Talbert, Roland Schaub, David Millican-Ex-Officio and Jamie Smart-Ex-Officio. LEDC Member Absent: Ronnie Vineyard

Mandy Walsh, Economic Development Director, introduced Jonathan Ramos and Cody Miller with the Foresite Group, Inc. She explained that they will be reviewing a presentation related to technology infrastructure design, assessment and inventory. She noted that if anyone had a question during the presentation, please ask any questions at any time.

The Foresite presentation included the following:

- Market Assessment Status

- Strategy Sessions
- Preliminary Design
- Online Survey
- Business Plan
- Notes from Strategy Planning
- Auto- Design/Preliminary Design – FCC Low Service Area
- Lampasas FTTH Design (Fiber to the house design)
- Online Take Rate Survey/Demand Aggregation – 90% responded favorably
- Two approaches for Deployment
  1. Open Access Network Model
  2. Dark Fiber
- What is Open Access?
  - Owner-operated network independent of ISP's
  - ISP – handles customer service – does not handle any maintenance
  - City would own fiber and lease to different networks
- Open Access Networks (OAN)
  - Pros –
    - Diverse Market Place
    - Competitive Market Place
    - Flexibility
    - Increased Economic Development
    - More profitable
  - Cons –
    - More Expensive
    - Complex to implement
    - Risky
    - Software Compatibility
- Real World Example of OAN
- Lampasas Financial Model – Revenue OAN Pro Forma
- What is Dark Fiber?
  - Pros
    - Less Complex
    - Less Initial and Long Term Investment
    - Low Risk
    - Faster Deployment
    - Increased Economic Development
    - Less Competitive Market
    - Less Diversity of ISP choices
- Real World Examples of Dark Fiber – Centennial, Colorado and Huntsville Utilities
- Dark Fiber Lease Network Pro Forma
- What Does the Fiber Cost – cost difference between Open Access and Dark Fiber
- Lampasas Advantages
  - Lampasas Electric Utility – Owning the poles and providing electric service means the City has the experience managing infrastructure on this scale and in a similar space.
  - Rural eConnectivity Pilot Program – 100% grant; 50/50 Grant/Loan, 100% Loan options
  - Pilot Program map
- Phased Approach – reviewed five phases
  1. Backbone construction
  2. Shelter and site prep

3. 40 anchor institutions
  4. All premises within 1,000 feet of backbone
  5. Residential/Business services East and West
- Foresite recommendations
    1. Build a Dark Fiber
    2. Apply for a Grant
    3. Public or Private Partnership
  - Reviewed Funding Options
  - Reviewed Lessons Learned from other Markets
  - Next Steps

There was discussion on Grant and Loan opportunities and the required deadlines of each.

There was no action taken.

### III. Adjourn

Council member Kuehne moved to adjourn the special meeting at 6:59 p.m. The motion was seconded by Mayor Pro Tem Monroe and with a unanimous vote, the motion carried.

PASSED AND APPROVED this \_\_\_\_\_ of \_\_\_\_\_, 2019.

\_\_\_\_\_  
Misti Talbert, Mayor

ATTEST:

\_\_\_\_\_  
Christina Marez, City Secretary